



ITT

News

A newsletter for the users and makers of Lowara and Vogel Pumpen products
Winter 2008/09



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Dear Colleagues,

It feels like just yesterday that I wrote the greetings for the holiday season of 2007. But time moves on and we find ourselves looking to put the finishing touches on 2008 with a view to 2009.

This year has been atypical on many fronts. The financial meltdown that started on Wall Street has permeated the many spheres of our everyday lives. There does not seem to be a lot of good news around these days and it is difficult to find anyone who has not been affected by these developments on a personal level. Companies that were icons of industry are today facing the possibility of extinction, be it in the financial services or the automotive fields. There is a lot of talk about redefining the business model.

However, we in the R&CW EMEA family have a lot to be proud about. We were disciplined throughout the year when it came to controlling costs. We were focused on the customer. We were passionate about productivity. All this has manifested itself in another year of market share gains.

We have created a good foundation to adapt the business to the down cycle that is starting now and expected to continue into 2009. I would like to thank every one of you for the contribution you have made to the business for yet another year. There is almost nothing that focus and hard work cannot overcome.

I leave you with a quote from Edgar Fiedler, a prominent economist, that I think is apt for the times.

The herd instinct among forecasters makes sheep look like independent thinkers.
Edgar R. Fiedler

André Dhawan

General Manager R&CW EMEA

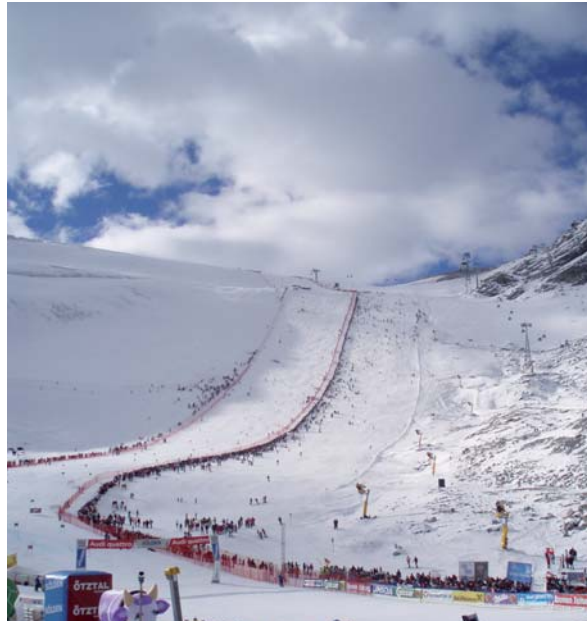
Engineered for life

Product Applications

World cup snow in Austria

Vogel Pumpen is giving nature a hand on the World Cup ski slopes of Sölden in Austria. The ski resort has been one of the Tyrol's most popular since 1922, and Vogel has a successful history here, supplying the very first multistage pumps for snowmaking in the area back in 1996.

The slopes are once again open for the World Cup season this year. Now seventeen Vogel pumps are working to guarantee snow on more than 100km of slopes from November through to May in the high Alpine location and two glacier ski areas of Rettenbach and Tiefenbach.



Quality production in Strzelin



The ITT Lowara Vogel factory in Poland is a proud achievement for the small town of Strzelin. The site is little more than a year old, but is producing highly efficient pumps in a hectare of indoor space, firmly establishing ITT Lowara Vogel's standing as a major manufacturer in Poland.

The plant makes products for the residential and commercial building services as well as for the agricultural and irrigation sectors.

Product Portfolio



New SVI range of immersible pumps

The new SVI range from Lowara is the perfect solution for a range of industrial and commercial applications, from coolant and lubricant pumping to machine tools and washing systems.

The SVI 33 to 92 immersible vertical multistage pumps have been entirely redesigned for superior efficiency and performance. The range features an AISI 316 stainless steel model as well as Lowara's efficiency class 1 PLM electric motors.

Z8 series gets ACS approval

The Z8 series of submersible pumps is used around the world in the delivery of drinking water. The range recently achieved ACS approval for use in France and in French-speaking countries of North Africa.

The stringent ACS approval system looks at every element of material use, construction and design, and this approval is another positive step forward in providing the highest quality to customers across the globe.



Making our EFF mark

The EFF mark has become a by-word for efficiency in electric motors, and is the result of an initiative between CEMEP and the European Commission. Lowara Headquarters is proud to have received approval to use the highest efficiency EFF1 mark on 3-phase motors manufactured in Strzelin (Poland), and the EFF2 mark on 3-phase motors made in Montecchio Maggiore (Italy).





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ITT Watermark

Inspiring through action

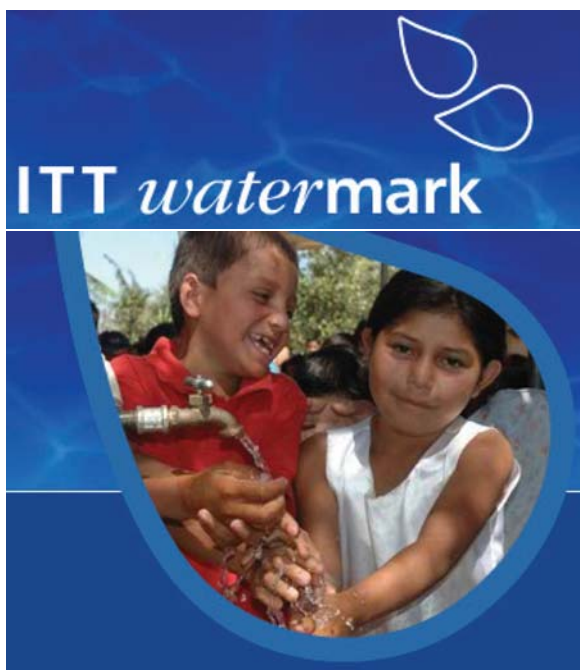
ITT has launched its ITT Watermark initiative to help provide safe water to children and families in need.

Whilst ITT knows it cannot solve the global water crisis alone, it is embarking on strategic partnerships to create impact and inspiration to others. The people, technology and financial strength of the ITT business will combine, as part of its corporate value of responsibility.

A 3-year initiative will bring safe water, sanitation and hygiene to 300 schools in water-stressed regions of the developing world, impacting the lives of 100,000 children and their families. ITT will work with 'Water for People' in 40 schools in India, Guatemala and Honduras, building local infrastructures for water and sanitation in remote rural areas.

ITT is also setting up an internal Emergency Response Committee to secure safe water supplies for people in times of emergency, to deploy resources when and where they are needed most.

We hope you will support us in making ITT Watermark a success.



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